



## *Our Approach*

### **Define:**

We initiate our client relationships by facilitating a conversation that draws out each need and concern. Constraints and **opportunities** are discussed and documented in order to determine all applicable **solution choices**.

### **Implementation:**

Upon the selection and acceptance of our proposal, we begin the implementation process. Regardless of the size or duration of the project, IBS's aim is to meet our client's **superior service and savings** expectations. We follow **Best Practices** in **project process management** and effectively communicate throughout the entire project.

**"your solution in one call"**

\_\_\_\_\_ for \_\_\_\_\_  
Legal ■ Corporate ■ Government

### **Solution:**

After the completion of our thorough **Efficiency and Cost Analysis**, we will use our collective **expertise, experience and networks** to provide multiple innovative solutions that will address each need and offer impressive savings from 20% - 50%. Because our fees are dependent upon our client's sustainable **cost reduction** and improved operations efficiency, we exhaust all possible solutions for our client's consideration.

### **Monitor:**

Any cost management plan is only as good as the measurable results it achieves. With outlined measurement guidelines in place, IBS and our clients are able to track, adjust, compare, support and confirm actual process improvements and **cost reduction success**. Our success depends on your success.